Operations Manager / Assistant Regional Manager (USA)

Location: Remote (United States)
Travel: Frequent travel required across the U.S.
Reports to: Regional Manager – FDS Foundation Drilling Services USA

FDS Foundation Drilling Services – Delivering Certainty

At **FDS Foundation Drilling Services**, we pride ourselves on being a trusted partner to North America's leading foundation contractors. With a deep understanding of equipment, drilling tools, and site realities, we provide **fast, high-quality, and hands-on service** that helps our clients achieve outstanding results.

We're expanding across the U.S. and are looking for an **Operations Manager / Assistant Regional Manager** who shares our passion for the industry and is ready to help us build the next FDS hub in America.

About the Role

As **Operations Manager /Assistant Regional Manager**, you'll work directly with our Regional Manager (USA) to **develop our presence, support our customers, and strengthen our operations** across the country.

This is a unique opportunity for someone who knows the foundation and piling world — but wants to move from daily field operations into a broader, more strategic role that combines **sales, customer management, and operational leadership**.

Key Responsibilities

- Support the Regional Manager in managing customer relationships, site visits, and project-specific rental solutions.
- Coordinate operations and logistics for tool and equipment rentals across the U.S., ensuring smooth delivery, service, and returns.
- Prepare pricing, proposals, and rental agreements, maintaining consistency and customer satisfaction.
- Inspect, assess, and report on equipment condition and project requirements.
- Collaborate with workshops, suppliers, and logistics partners to guarantee tool readiness and quality.
- Help identify and develop a new regional hub for FDS in the U.S.
- Represent FDS at industry events, customer meetings, and site visits, acting as an ambassador of our brand and values.

- Take ownership of continuous improvement, supporting initiatives in safety, quality, digitalization, and customer service excellence.

What We’re Looking For

- 5+ years of experience in the foundation, piling, or drilling industry (field, project, or equipment-related roles).
- Strong understanding of drilling tools, casings, site conditions, and drilling rigs.
- A natural communicator who enjoys building relationships and solving customer challenges.
- Organized, reliable, and proactive, able to manage multiple projects and priorities independently.
- Willingness to travel frequently and occasionally work hands-on with equipment inspections or logistics coordination.
- An entrepreneurial mindset — someone who sees opportunities, not obstacles, and wants to grow with a fast-moving company.