



## Job Brief : Drilling Tools Consultant

**FDS Foundation Drilling Services Inc.** is looking for a hands-on consultant for drilling tools to help build and shape FDS' Eastern Canada operations. This job comes with the opportunity to grow into a regional manager for FDS. The goal is to ensure that the brand FDS will remain standing for quality, customer satisfaction, quickest response times.

### Responsibilities

- Providing options and solutions for customers in the foundation industry utilizing FDS vast rental inventory of drilling tools, casings and associated equipment
- Preparing rental and sales quotes for our customers
- Create and maintain positive relationships with customers, suppliers and service companies
- Regular client visits throughout Eastern Canada
- Represent FDS at industry association events (DFI, ADSC, IFCEE, ConExpo, etc.)
- Ensure compliance with company's policies and operational guidelines
- Resolve problems by providing creative and practical solutions
- Report to management on progress and issues

### Requirements

- Self-starter
- Passion for the foundation industry
- Knowledge of the drilling industry in Canada
- Hands-on experience with drilling tools, casings and site work
- Sound understanding of maintenance requirements
- Working knowledge of standard computer programs
- The candidate must have a passion for sales
- Good communication and interpersonal abilities
- Excellent problem-solving abilities and willingness go the extra mile

### Compensation

- Base salary plus sales commission
- Cell phone & laptop
- Company car
- Health plan

FDS Foundation Drilling Services Inc.  
3249 9<sup>th</sup> Line, Innisfil, Ontario L9S 3Z4 Canada

tel. +1 (416) 770-8471  
email: [info@fds-tools.com](mailto:info@fds-tools.com)

