



Job Brief : Regional Manager

FDS Foundation Drilling Services Inc. is looking for a hands-on Regional Manager to organize and shape FDS' Western USA operations. The goal is to ensure that the brand FDS will remain standing for quality, customer satisfaction, quickest response times. You will assume responsibility for the build up and the success of FDS in Western US

Responsibilities

- Providing options and solutions for customers in the foundation industry utilizing FDS vast rental inventory of drilling tools, casings and associated equipment
- Preparing rental and sales quotes for our customers
- Create and maintain positive relationships with customers, suppliers and service companies
- Represent FDS at industry association events (DFI, ADSC, IFCEE, ConExpo, etc.)
- Ensure compliance with company's policies and operational guidelines
- Resolve problems by providing creative and practical solutions
- Report to senior management on progress and issues
- Assist owners in decisions for expansion or acquisition
- Managing the LA facility and maintenance team

Requirements

- Self-starter
- 5+ years of related experience in the foundation industry
- Knowledge of the drilling industry in USA
- Hands-on experience with drilling tools, casings and site work
- Sound understanding of maintenance requirements
- Working knowledge of standard computer programs
- The candidate must have a passion for sales
- Good communication skills (written and verbal) and interpersonal abilities
- Excellent problem-solving abilities and willingness go the extra mile
- Valid drivers' licence is required
- Full vaccination for COVID-19 (proof of vaccination required prior to starting)
- Regular client visits throughout Western USA and travel to other states

Compensation

- Competitive base salary
- Participation in FDS annual success
- Laptop computer and cell phone
- Company car
- Health plan

FDS Foundation Drilling Services Inc.
101 Montgomery Street, Ste 1900, San Francisco, CA 94104

tel. +1 (416) 770-8471
email: info@fds-tools.com

